

Developers and Premier Builders Commitment To Realtors

We will operate with a "One Price Policy" i.e. ... the price will be the same for potential buyers looking with or without the involvement of a Realtor.

We will "Protect Realtors" by asking potential buyers the following questions and responding as outlined:

Question No. 1: How did you know about the community and the homes?

Regardless of the response, we will ask the 2nd question.

Question No. 2: Are you working with a Realtor?

If the response includes any reference to a Realtor, we will contact the Realtor and work with them to facilitate every aspect of the home buying process.

If the response does not include any reference to a Realtor, we will ask the 3rd question.

Question No. 3: Have you worked with a Realtor in the past?

If the response is yes, we will ask the 4th question.

Question No. 4: How long ago did you have contact with that Realtor?

If the response is that the last contact was 90 or more days ago, we will not consider that contact to be relevant and proceed without contacting the Realtor.

If the response indicates that the last contact was less than 90 days ago, we will ask the 5th question.

Question No. 5: Do you want the Realtor involved in the home buying process?

If the response is yes, we will work with the Realtor to complete the home buying process.

If the response is no, we will advise the Realtor that the potential buyer prefers to not have the Realtor involved in the home buying process.

Any questions about a specific transaction that cannot be resolved by the Realtor and the Builder involved can be referred to the Realtor's Broker and Charles Reaves for resolution.

Charles Reaves Rich Reaves David Harris Dean Horton John Tidwell Judy Enderle Kurt Puttkammer Lance Johnson Phil Wenzinger Vance Puttkammer

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